ALLAN GRAY MONEY MARKET FUND

Fact sheet at 30 April 2004

ALLANGRAY

Sector: Inception Date: Fund Manager: Qualification: Domestic Fixed Interest Money Market 1 July 2001 Michael Moyle MSc, MBA, CFA

The investment objective is to exceed the return of the simple average of the Domestic Fixed Interest Money Market Unit Trust sector excluding the Allan Gray Money Market Fund, as well as to provide a high degree of capital stability with minimal risk of loss.

| Fund Details | | Commentary | | | | |
|---|--|--|--|--|--|--|
| Price: Size: Minimum lump sum: Debit order: Subsequent lump sums: Initial fee: Monthly yield at month end: Annual Management Fee: Fixe (excluding VAT) per annum. | 100.00 cents R 345 474 452 R 50 000 R 5 000 R 5 000 None 0.61% ed fee of 0.5% | Money market rates have remained largely unchanged since January. The majority of the Fund's assets are invested in deposits and instruments of less than three months term. | | | | |

Distributions

| Actual payout (cents per unit) | | | | | | | | | | | | |
|--------------------------------|------|------|------|------|------|------|------|------|------|------|------|------|
| Period ending | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
| 2001 | - | - | - | - | - | - | 0.98 | 0.83 | 0.79 | 0.75 | 0.70 | 0.69 |
| 2002 | 0.73 | 0.67 | 0.80 | 0.78 | 0.87 | 0.86 | 0.95 | 0.96 | 0.96 | 1.04 | 1.02 | 1.06 |
| 2003 | 1.06 | 0.96 | 1.05 | 1.02 | 1.05 | 0.98 | 0.97 | 0.93 | 0.85 | 0.84 | 0.72 | 0.69 |
| 2004 | 0.67 | 0.61 | 0.63 | 0.61 | | | | | | | | |

 Since inception to 31 March 2003, the benchmark was the Alexander Forbes 3-Month Deposit Index.
 The current benchmark is the Domestic Fixed Interest Money Market Unit Trust sector excluding the Allan Gray Money Market Fund.

| Calculating the Running Yield | Target Market | | | | | |
|--|--|--|--|--|--|--|
| The daily published yields are effective annual yields based on the seven-day rolling average yield. The monthly distribution is based on the actual interest accrued during that month. | The Allan Gray Money Market Fund invests in selected money market instruments providing a high income yield. The average term to maturity does not exceed 90 days. | | | | | |
| Calculation: the accrual in cents per unit for the | The Allan Gray Money Market Fund is suitable for those investors who: | | | | | |
| previous seven days is converted into an average annual nominal yield and divided by the | are seeking a short-term parking place for their funds during times of market volatility; | | | | | |
| compounding factor to obtain a periodic effective rate. This figure is then converted to an annual | are highly risk-averse; and / or | | | | | |
| effective rate. | need to be able to access their funds within | | | | | |
| | 24 hours (as opposed to a fixed deposit). | | | | | |

Allan Gray Unit Trust Management Limited

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